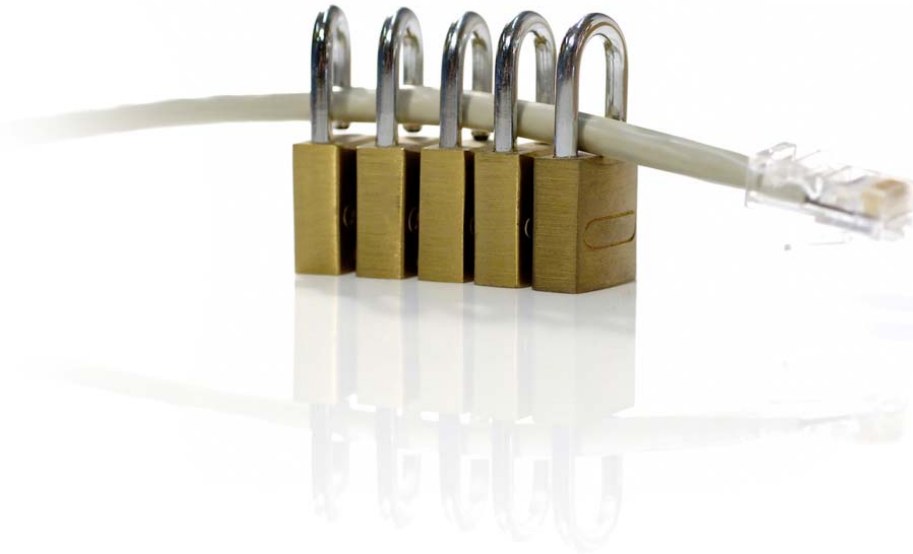


tendertimesTM
India's first tender web daily **.com**



Owned and Managed by



ONTRACK
SYSTEMS LIMITED

W i n n i n g B u s i n e s s S o l u t i o n s

➔ Introduction

People in India are taking onto the world wide web in a big way outpacing anyone else across the globe--including countries like the US, China, Japan and Germany in terms of the online population.

India has also become the ninth biggest country in terms of the total online population from its 10th position three months ago, while the US has retained its top slot with 153 million of web users.

With Internet having established its huge dominance in the world of Commerce and Industry, Ontrack Systems Ltd. has been contributing its part in the segment of tender domain since January 2000 by extending its service through www.tendertimes.com, *India's first tender web daily*.

➔ About tendertimes.com

Tendertimes.com -India's first tender web daily pioneered change in the preferred vehicle for publishing/accessing tender notices and secured bid documents, ensuring transparency in various stages of the tendering cycle. Housed in Kolkata, India the web-service presently hosts over 400 new tenders daily from different sectors of the Industry including major public sector enterprises and Government departments.

The cutting edge service being provided is the highly secured facility and introduction of new technology like online tendering solutions keeping in mind the market demands for such cost-effective technology and transparency in tendering. Strategically placed as a leader in e-tendering solutions, the division combines needs with innovative ideas offering authentic and encrypted bid document generators, saving time and cost for both bidders and tender authorities since its launch in 2000.

➔ **Our Mission**

tendertimes.com persistently stands pioneer in its effort to cater to various Tender Issuing Authorities of the country integrating their growing needs for Transparency, Credibility, Higher Reach and Cost Curtailment in their tendering process along with innovative IT – based Service Offerings.

➔ **Our Vision**

Tendertimes.com is driven by the vision “**Global leadership in Tendering Management Systems (TMS)/E-Auctions through quality solutions in Information Technology**”

➔ **Our Commitment**

Tendertimes.com would continue to serve towards maintaining its leadership position in the tendering domain. Our commitment is to reach more users for the subscribed services across the country.

➔ **Our Values**

- Integrity
- Responsible
- Trust
- Exceptional Service
- Commitment
- Community & Stewardship

➔ **Our Services**

- Tender Notice Hosting for Advertisement.
- Preparation of Tender Documents and Hosting for downloading.
- Complete Online Tendering & e procurement solution.
- Extended Service – Preparation of Special Limited Bid documents.
- Selling Data & providing specialized paid E-Zine services to Subscribers.
- Representations of various Companies at Tender Openings.
- Hosting of Post Tender reports.
- Adding other new Services based on client needs

➔ **Highlights – tendertimes.com**

- Ontrack's Flagship portal and India's first Web-based Tender Daily
- Pioneered the concept of electronic tendering in India
- First to demonstrate a Solution Framework for tendering
- First to commercially implement solution based on CVC & Railway Board guidelines
- Over 400 new tenders from all India published daily
- 24X7 publication
- Pioneered the concept of hosting Secured Bid Documents
- Global Tenders in translated to Five International Languages
- E-zine Services available for Registered Users
- Post-Tender Reports of clients
- PINPOINT - A powerful tender database search engine
- Direct emailing of tender notices to respective bidders
- Fully secure and reliable
- Information of bidders to clients on request
- Easy integration of the whole tendering process including creation & preparation of Bid Documents
- On-site support facility

➔ E-Tendering Solutions

More and more organizations are executing the elaborate procedures of tendering in a fast, secured and transparent manner leveraging the potential of the Internet, thereby reaching out to more and more prospective bidders instantaneously.

Organizations the world over have accepted the idea of saving time and money by procuring over the Internet, be it direct or indirect materials. The advantages of e-Procurement are now well known and well proven.

For buyers, e-Procurement delivers significant value. It's a proven fact that e-Procurement can cut processing costs by up to 70% and product costs by up to 5-15%. Significant reductions in the procurement cycle have been realized.

“A 10% reduction in purchase costs can deliver up to 50% increase in profit margin”

-Price Waterhouse Coopers in a recent survey.

Secure-T, Ontrack's e-tendering software acts as a plug-in for MS-Office and bidders can effortlessly fill in their bid documents in MS-Word through their Desktop PCs.

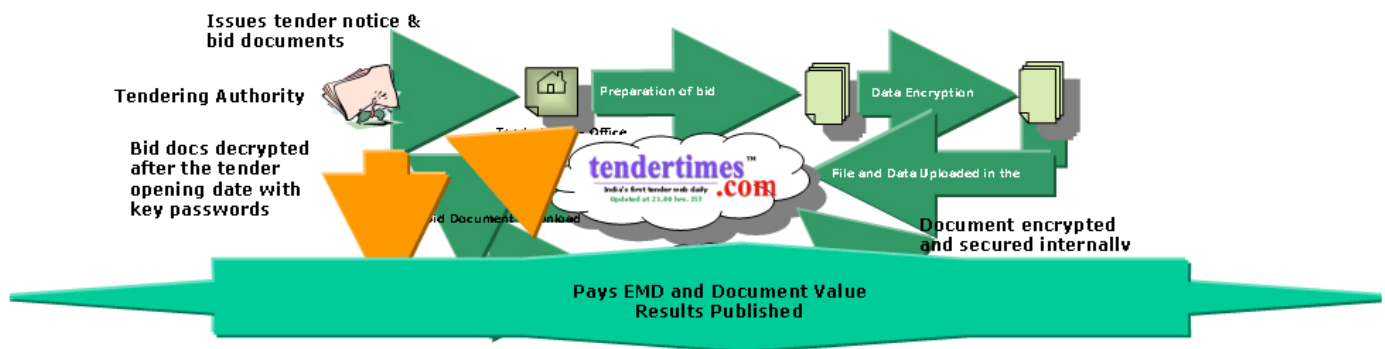
➔ Emerging e-World Scenario

- India - 100 million Internet subscribers – growing @33% yearly
- Sixth fastest rate of growth in the Asia Pacific region
- More and more Business Applications of Computers emerging.
- Power of the Internet and Technology over Society and Business
- Huge reduction in Cost of Communication
- Speed and Accuracy
- Reliable and Stable

➔ Features

- The tendering process is conducted online over internet
- Tender documents are available over internet
- Bids are submitted over the internet
- EMD submitted through secured payment gateway
- All transactions legalized through PKI
- Network secured by SSL

Overview of electronic tendering



All these processes will need to comply with India's Information Technology Act, 2000

Encrypted- Maintains original style, layout and design of Bid Document.

Tamperproof - Technology designed with High security tamper proof digital version of Bid Documents.

Authentication- The Bid Documents are embedded with watermark of LOGO with unique bar code and digitized signature of Tendering Authority.

➔ **Advantages of Online Tendering**

- Saving of valuable TIME & COST
- Greater Transparency
- Online Submission of Bid
- Highly Secured and pilfer-proof Process
- Improved Buyer - Vendor / Contractor relationship
- Enhanced Vendor participation - Indian & Global
- Ability to digitize the process of Calling, Distribution and Analysis of Tenders
- Ability to Archive and Secure Data
- Ability to search from Archived data for Analytical Studies
- Rapid Dissemination and Analysis tools for Reporting
- Electronic Transaction of EMD
- Process Standardization

Saves valuable time for bidders in preparation of Bid Documents besides saving money and time of tender issuing authority leading to increased profit margins

About Ontrack

Ontrack Systems Limited (OSL) (www.ontrackindia.com) is an ISO 9001: 2000 certified, publicly-traded ICT Company offering a wide array of software and networking expertise across industries to help enterprises conceive, build, deploy and leverage world-class technology solutions.

Ontrack is listed in the Bombay, Calcutta and Madras stock exchanges in India. The corporate headquarters of the company is located in Kolkata, India and the company has offices in Maidenhead, UK; Hilversum in Holland, Sydney & Melbourne in Australia and Abu Dhabi and Fujairah in UAE. The company has its global delivery centers in Maidenhead, UK and Kolkata, India. The company owns and operates www.tendertimes.com, India first tender web daily and also www.IndiaOneStop.com, one of the oldest B2B websites from India.

Founded in 1988 and ranked 128th fastest growing company in Asia Pacific by Deloitte Touche Tohmatsu (2002), Ontrack continues to adapt itself to the fast changing needs of its customers keeping pace with continuous growth and learning.

Ontrack has a skilled and experienced manpower of over 200 IT professionals across the globe involved in projects spanning vertical industries and related applications.

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